

Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 OFA-01 /018 W

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R 021000Z APR 75

FM USINT BAGHDAD

TO USDOC

INFO SECSTATE WASHDC 1844

AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY MUSCAT

UNCLAS BAGHDAD 366

BEIRUT FOR RTDO

USDOC FOR DIBA (OIM/SAD PETERSON AND CAGNE MANZOLILLO)

E.O. 11652: N/A

TAGS: BEXP, EFIS, IZ

SUBJECT: SHIP BOATBUILDING AND MARINE EQUIPMENT CATALOG EXHIBIT

FOR UAE, IRAQ AND OMAN

REF: (A) STATE 270344; (B) BAGHDAD 899

1. SUMMARY: SUBJECT PROMOTIONAL EVENT LIKELY TO BE SUCCESS

IN IRAQ. ACTION REQUESTED: ADVISE ETA INDUSTRY EXPERT.

END SUMMARY.

2. USINT IS PREPARING BOTH PUBLIC SECTOR AND END-USERS
AND IMPORTERS AS WELL AS POTENTIAL PRIVATE SECTOR
REPRESENTATIVES FOR SUBJECT PROMOTIONAL EVENT. AS USDOC
RECALLS LACK OF DIPLOMATIC RELATIONS PREVENTS US FROM
PUBLIC EXHIBITION. RATHER WE INTEND USE OCCASION OF
INDUSTRY EXPERT (MANSOLILLO) VISIT TO PRESENT
CATALOGS TO KEY END-USERS: TENTATIVELY IDENTIFIED
AS STATE FISHERIES COMPANY, IRAQI PORTS AUTHORITY
AND IRAQ MARTIME TRANSPORT COMPANY. ALL HAVE OFFICES
IN BAGHDAD BUT TO BE MOST EFFECTIVE USINT OFFICER AND
TDY INDUSTRY EXPERT SHOULD PROBABLY VISIT BASRA AS
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WELL. HOPE EXPERT WILL BE ABLE TO SPEND UP TO SIX

WORKING DAYS IN IRAQ. WHERE HE IS CORDIALLY INVITED
LODGE WITH COMATT KILLOUGH.

3. MARCH 31 COMATT CALLED ON MR. TAHA YASIN, ASST.
DG OF STATE FISHERIES COMPANY (P.O. BOX 3296, CABLE
ADDRESS STATEFISH BAGHDAD) TO GIVE ADVANCE INFORMATION
ON PROPOSED CATALOG PRESENTATION. TAHA YASIN WAS VERY
ENTHUSIASTIC ABOUT PROJECT AND THOUGHT VISIT AND
PRESENTATION WOULD BE MOST TIMELY. ADDED THAT TO HIS
KNOWLEDGE NO RPT NO US FIRM HAD EVER RESPONDED TO
HIS COMPANY'S DIRECT SOLICITATIONS OF BIDS AND HE
HOPED THIS WOULD CHANGE. SAID HIS COMPANY RESPONSIBLE
FOR ALL ASPECTS IRAQI FRESH AND SALT WATER FISHING.
ADDED IRAQI FISHERMEN CURRENTLY LANDING FORTY KINDS
OF SALT WATER FISH, WITH ABOUT 20 PERCENT OF TAKE
REMAINING IN BASRA AREA AND 5,000 TONS BEING BROUGHT
UP TO BAGHDAD. WOULD APPRECIATE HEARING FROM US FIRMS
KNOWLEDGEABLE ABOUT FRESH WATER FISH FARMS.

4. PLEASE ADVISE TIMING OF MANZOLILLO VISIT.
OBVIOUSLY USINT CAN BE MORE FLEXIBLE THAN OTHER
POSTS SINCE WE NOT TIED TO PUBLIC EXHIBITION.
LOWRIE

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